

POLICY ON THE PRIVILEGES OF CORPORATE STOCKHOLDERS AND BULK PURCHASERS OF SHARES

I. STATEMENT OF THE POLICY

This policy sets out the guidelines and procedure for the availment of the privileges or management discounts extended to the Corporate Stockholders and Bulk Purchasers of IPO shares of Asia-Pacific Medical Center Bacolod, Inc. hereinafter "APMC Bacolod".

II. OBJECTIVES OF THE POLICY

- A. Define the benefits and privileges and the beneficiaries that shall be entitled to such under this policy
- B. Provide guidelines on the giving of benefits and privileges to Corporate Stockholders and Bulk Purchaser of Shares

III. SCOPE OF THE POLICY

This policy shall apply to Corporate Stockholders and Bulk Purchasers of IPO Shares sold by APMC Bacolod pursuant to its Permit to Issue Securities issued by the Securities and Exchange Commission.

IV. DEFINITION OF TERMS

- A. **BULK PURCHASER** – an individual who purchased IPO shares of at least ten (10) blocks of the shares issued by APMC Bacolod
- B. **CORPORATE STOCKHOLDER** – a juridical entity that purchased IPO shares of at least ten (10) blocks of the shares issued by APMC Bacolod
- C. **IPO SHARES** – shares issued by APMC Bacolod pursuant to the Initial Public Offer approved by the Securities and Exchange Commission
- D. **Privilege** – benefits and/or management discounts that the Board of Directors of APMC Bacolod grant to Corporate Stockholders and Bulk Purchasers when shares are fully paid and the hospital is fully operational

V. BENEFITS AND PRIVILEGES

A. Bulk Purchaser

- 1. One block of shares each can be assigned to a Bulk Purchaser and his/her spouse. Each shall enjoy the management discounts granted under Tier I of Annex A.
- 2. The Bulk Purchaser has the privilege to nominate a beneficiary for each of the unassigned blocks. The beneficiary could avail of the management discounts granted under Tier II of Annex A.
- 3. The Bulk Purchaser shall be allowed to replace the nominated beneficiaries every three years upon written request to the Board of Directors. The replacement shall be effective on January 1 following the 3-year period. In the absence of a written

POLICY ON THE PRIVILEGES OF CORPORATE STOCKHOLDERS AND BULK PURCHASERS OF SHARES

request for replacement, the same individuals will automatically be retained as beneficiaries.

4. In case the beneficiary to be replaced has partially or fully consumed the privileges in the year of replacement, the new nominee shall only avail such discounts and privileges that have not been utilized for that year. A replacement can be nominated anytime in case of the demise of a beneficiary.

B. Corporate Stockholder

1. A Corporate Stockholder has the privilege to nominate one beneficiary per block of shares. The beneficiary could avail of the management discounts under Tier I of Annex A.
2. A Corporate Stockholder shall be allowed to replace the nominated beneficiaries every three years upon written request to the Board of Directors. The replacement shall be effective on January 1 following the 3-year period. In the absence of a written request for replacement, the same individuals will automatically be retained as beneficiaries.
3. A replacement can be nominated anytime in case of the separation from the corporation or demise of a nominated beneficiary. In case the beneficiary to be replaced has partially or fully consumed the privileges in the year of replacement, the new nominee shall only avail such discounts and privileges that have not been utilized for that year.

C. General Provisions

1. The management discounts and privileges under this policy may be amended anytime subject to the financial viability of the corporation.
2. Any change in the management discounts and privileges shall in no way prejudice the rights of the stockholders to dividends.
3. The Bulk Purchaser and his/her spouse shall each have forty-five (45) days of free board and lodging on a standard aircon room. It shall commence on the first day of the admission of the patient-stockholder and shall be renewed every year on its anniversary date.
4. The nominated beneficiaries of the Bulk Purchaser shall have 50% discount on 45 days board and lodging on a standard aircon room. It shall commence on the first day of the admission of the patient-beneficiary for the first year and shall be renewed on January 1 of each year.
5. The nominated beneficiaries of the Corporate Stockholder shall have forty-five (45) days of free board and lodging on a standard aircon room. It shall commence on the first day of the admission of the patient-beneficiary for the first year and shall be renewed on January 1 of each year.

POLICY ON THE PRIVILEGES OF CORPORATE STOCKHOLDERS AND BULK PURCHASERS OF SHARES

VI. GUIDELINES AND PROCEDURE FOR AVAILMENT OF BENEFITS AND PRIVILEGES

- A. The nominated beneficiaries under this policy must not be stockholders and/or beneficiaries of other stockholders.
- B. The Bulk Purchaser and Corporate Stockholder shall submit their List of Nominees and fill up the form prescribed by the Investor Relations Office (IRO) prior to the commencement of the operations of the hospital.
- C. The IRO shall send a confirmation to the Bulk Purchaser and Corporate Stockholders that their nominees have been accepted and qualified to avail of the management discounts and privileges under this policy.

VII. REVIEW OF THE POLICY

This policy shall be reviewed by the Board from time to time in order to reflect the requirements of applicable laws, rules and regulation in the Philippine and evaluate its impact on the financial operation of the company.

VIII. EFFECTIVITY

This policy shall take effect upon the commencement of the operations of APMC Bacolod and after the Corporate Stockholders and Bulk Purchasers have signed the Subscription Agreement and fully paid their subscribed shares.

Approved on: July 5, 2023

POLICY ON THE PRIVILEGES OF CORPORATE STOCKHOLDERS AND BULK PURCHASERS OF SHARES

ANNEX A

I. TIER I Benefits

- (1) Free board and lodging for forty-five (45) days per annum on a Standard Private Room (depending on availability and on a first come, first serve - FCFS basis). In case of unavailability, the difference in rate between the room availed and the Standard Private Room shall be shouldered by the investor/patient;
- (2) Guaranteed a minimum of ten percent (10%) discount on professional fees of medical stockholders during confinement and OPD consultation.;
- (3) No operating, delivery and emergency room fees. Supplies and materials used in the procedure shall be billed to the patient;
- (4) Maximum of Fifty percent (50%) discount on the following:
 - a. X-ray, CT scan, MRI, UTZ, mammography;
 - b. Laboratory Procedures;
 - c. EEG, ECG, Tread Mill, 2D Echocardiography;
 - d. Physical Therapy;
- (5) Ten percent (10%) discount for pharmacy, CSR, OR Materials; and
- (6) For dental services:
 - a. Free consultation;
 - b. Ten percent (10%) discount on Restorative, Preventive, Periodontics, Endodontics, Surgery and Bleaching; and
 - c. Ten percent (10%) discount on Prosthodontics procedures.

II. TIER II Benefits

- (1) Fifty percent (50%) discount on board and lodging for 45 days per annum on a Standard Private Room (depending on availability and on a FCFS basis), which may be upgraded to Suite Room subject to payment of corresponding fee difference;
- (2) Guaranteed a minimum of 5% discount on professional fees of medical stockholders during confinement and OPD consultation;
- (3) Fifty percent (50%) discount in operating room, delivery room and emergency room fees;
- (4) Maximum of Twenty-five percent (25%) discount on the following:
 - a. X-ray, CT Scan, MRI, UTZ, mammography;
 - b. Laboratory Procedures;
 - c. EEG, ECG, Tread Mill, 2D Echocardiography;
 - d. Physical Therapy
- (5) Five percent (5%) discount for pharmacy, CSR, OR materials; and
- (6) For dental services
 - a. Fifty percent (50%) discount on consultation;
 - b. Ten percent (10%) discount on Restorative, Preventive, Periodontics, Endodontics, Surgery and Bleaching; and
 - c. Ten percent (10%) discount on Prosthodontics procedures.